



FIELD REIMBURSEMENT MANAGER

O N C O L O G Y

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 United States

Are you a motivated and results-driven professional?

Do you thrive in entrepreneurial environments?

Are you ready to be part of a high-performing team that addresses significant unmet patient needs?

Apply to join Fennec and be a part of our important mission for patients and healthcare professionals!

ABOUT FENNEC

Fennec Pharmaceuticals Inc. is a specialty pharmaceutical company focused on the development and commercialization of PEDMARK® to reduce the risk of platinum-induced ototoxicity in pediatric patients. Further, PEDMARK® received FDA approval in September 2022 and European Commission approval in June 2023 and U.K. approval in October 2023 under the brand name PEDMARQSI®. PEDMARK has received Orphan Drug Exclusivity in the U.S. and PEDMARQSI has received Pediatric Use Marketing Authorization in Europe which includes eight years plus two years of data and market protection.

POSITION SUMMARY

FRM will be responsible for the development and direct oversight of our Field Reimbursement strategy within the assigned territory. Our Market Access Oncology team is committed to improving the lives of patients with Cisplatin Induced Ototoxicity (CIO). The FRM will be considered an expert in this field having worked as part of Access teams, developing pull-through strategies, and working collaboratively with internal stakeholders. This role will work directly with Strategic Account Managers (SAMs) to ensure pull-through strategies are effective in resolving barriers to getting patients PEDMARK. FRM will partner with customers to address access barriers to solve patient access issues through all facets of the reimbursement cycle. The FRM proactively provides customers education and support on PEDMARK reimbursement support programs.

RESPONSIBILITIES

- The FRM will leverage his/her reimbursement expertise and demonstrated experience to identify, understand, and compliantly address reimbursement challenges impacting patients' access to PEDMARK. Establish collaborative relationships with Sales, Channel Management, and Market Access colleagues to support patient access
- Assist in resolution of patient-specific access barriers to PEDMARK as prescribed by HCP
- Partner with internal and external stakeholders to identify, anticipate and address patient and customer reimbursement issues
- Monitor cases as HCP customers progress from clinical conviction to patient identification and prescribing. Educate HCPs and staff on PEDMARK patient support services, treatment options through site of care support, and patient access challenges
- Educate HCP office staff on prior authorization & appeals process, how to access related forms, and validate reimbursement

 **Apply Now!**



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About

 [Cisplatin-Induced Hearing Loss](#)

 [Family Stories](#)

 [PEDMARK](#)
(sodium thiosulfate)



OUR NAME

We proudly take our name from the fennec fox, a distinctively large-eared canine that is the smallest of all fox species. Fennec foxes roam the sandy Sahara and greater North African region. Their characteristic ears serve a dual purpose: they are sensitive enough to hear prey underground and also help dissipate the hot desert heat.

Children undergoing chemotherapy are going through an extraordinarily challenging time, and the loss of hearing only compounds the difficulty. Fennec Pharma, named after that resourceful and determined fennec fox, is committed to helping children at risk of hearing loss due to ototoxicity.



- Provide coverage, coding and reimbursement information to key staff members (i.e., practice manager, nursing, billing, and reimbursement staff) to appropriately support patient access
- Serve as reimbursement expert for patient support services, work cross-functionally with market access, channel management, clinical nurse educators, and medical team members
- Collaborate with SP and HUB to support patients in different sites of care
- Maintain up-to-date repository of plan-specific reimbursement criteria, forms, and submission procedures
- Be the “Go To” leader in the field for customers to call on when reimbursement questions arise
- Comply with Fennec reimbursement support policy and rules of engagement
- Collaborate with SAMs to compliantly share insights into customer needs, barriers and payer issues/opportunities for access
- Communicate and explain payer policy updates or system changes that impact access in assigned accounts
- Demonstrate Fennec Pharmaceuticals values by adhering to corporate policies
- Operate within full compliance of OIG guidelines as directed by Fennec Pharmaceuticals
- Accurately report sales activities
- Create and submit timely, accurate expense reports using assigned expense system
- Attend all company sales, medical meetings, and conference calls as directed by company management (POAs, National Sales Meetings, Regional and Local Conventions, etc.)

QUALIFICATONS

- Bachelor’s degree required; advanced degree preferred
- 5+ years of relevant experience in reimbursement and patient access, market access, specialty pharmacy, or physician/system account management, Pharma/biotech with that focused on reimbursement related role
- Deep knowledge of Part B medical billing, coverage policy, and reimbursement with the ability to help HCPs navigate payer reimbursement process
- Experience in Oncology and/or Rare Orphan Disease markets highly preferred
- Ability to build critical relationships with customers
- Experience in the development of Field Access educational materials
- Strong knowledge of Patient Services programs such as Copay, Quick Start/Bridge, LMN/Appeals
- Exemplary interpersonal and listening skills
- Strong communication (written and verbal), and presentation skills
- Understanding of patient privacy laws including HIPAA and similar state laws
- High learning agility and strong business acumen
- Highly organized with a strong attention to detail
- Unwavering patient-first mindset
- Independent, self-motivated, and effective time manager
- Highly proficient in Microsoft Office (Word, Excel, PowerPoint, Outlook)
- Ability to travel overnight and cover large multistate geography/territories